

RESELLER AND MSP

PARTNER PROGRAM

We can
help you get
where you want
TO GO

Gatefy

Partner Program

Gatefy



As a **Gatefy Partner**, you receive benefits for selling our solutions to your customers, such as specialized technical support, support from our sales team and financial incentive. [Apply now](#) to check out the deal registration discount we have prepared for you.

Program Requirements

It's easy and simple to become a partner. You're required to fulfill the following requirements.

Gatefy

Sign Partner Agreement



Promote Gatefy on Website



Sales Certification



Technical Certification



Program Benefits

We offer a lucrative and flexible partnership, with specialized technical support. Check out the list with the main benefits.

Gatefy

Management

Channel Account Manager (CAM)



Marketing Consultant



Deal Registration



Company Visit



Education and Sales

Sales Certification



Technical Certification



Marketing Materials



Free NFR Licenses



Your Logo at Gatefy.com



Partner Satisfaction Survey



Support

Technical Support



Beta Programs



Partner Program Description



REQUIREMENTS DESCRIPTION

• Sign Partner Agreement

You must agree to the terms of the Partner Agreement.

• Promote Gatefy on Website

You are invited to promote Gatefy solutions on your website.

• Certifications

You must have, at least, 1 Sales Certification and 1 Technical Certification. Trainings are provided at no cost.

BENEFITS DESCRIPTION

• Channel Account Manager

You are supported by a Channel Account Manager (CAM) to help you develop and grow your business.

• Marketing Consultant

You may get tips from a Gatefy Marketing Consultant to develop new marketing campaigns.

• Deal Registration Discount

You may have price list discounts on Gatefy solutions and services. Check out the Deal Registration Guide on the next page.

• Company Visit

Once a year, you may receive a visit from a Gatefy representative to strengthen the relationship between companies.

• Sales and Technical Certifications

You receive free online or field training, depending on Channel Account Manager's decision..

• Marketing Materials

Gatefy provides marketing and sales materials to support sales opportunities.

• Licenças Not-for-Resale (NFR)

For internal use, demonstration and training, you may have at no charge up to 200 mailboxes for Gatefy Email Protection Web Services.

• Your Logo at Gatefy.com

If you are interested, you have an exclusive place within our website for your brand to be even more prominent.

• Partner Satisfaction Survey

Once a year, you may be invited to participate in a satisfaction survey to evaluate our products and services, with the aim of helping us to improve them.

• Technical Support

Gatefy offers to partners technical support services, via telephone or email: support@gatefy.com.

• Beta Programs

You may be invited to access Gatefy Beta Programs, which include first-hand knowledge about new products, new solutions, and new features.



Deal Registration Guideline

Check out how to register your deals to guarantee discounts on our solutions. If you have any questions, please contact us.

Gatefy

WHY AND HOW TO REGISTER A DEAL

- By registering a deal you protect your sales opportunity and guarantee your discount on the price list.
- To register a deal, fill out the form on the Gatefy website, and wait for the response from our sales team.


TERMS AND CONDITIONS

- To guarantee a discount on our solutions, you must register the deal on the Gatefy website, and have the approval of our sales team.
- You have to provide information about the company and decision makers to register a deal, such as name, address and email.
- You will be informed through email if the deal registration was declined or approved.
- If you has closed a deal, you have preference in the renewal.
- Gatefy reserves the right to approve, deny, remove, suspend or terminate any deal registration using its own criteria.

Thank You!

If you have any questions or want to learn more about the program, contact a Channel Account Manager or send an email to partner@gatefy.com.

Gatefy

A laptop screen is shown at an angle, displaying the Gatefy login page. The page features the Gatefy logo and the text 'Secure Email Gateway' at the top. Below the logo are input fields for 'Username' and 'Password', and a 'Log In' button. A 'Forgot password?' link is visible at the bottom of the form. A light blue circular callout is overlaid on the right side of the screen, containing text that encourages clicking to apply now and discuss business growth.

**Click here to
apply now
and let's discuss
how you can
grow your
business faster
with Gatefy**