

Deal Registration Guideline

We designed this guideline **thinking of you**, as a way to develop your business and protect your sales opportunities.

Gatefy

WHY REGISTER A DEAL

- To get the price list discount.
- To protect your sales opportunity.
- To have more chances of success.

HOW TO REGISTER A DEAL

1. Access Gatefy website.
2. Register the deal via form or Partner Portal.
3. Wait for Gatefy's answer.
4. If it was approved, you got your discount.
5. Close the sale and celebrate!

TERMS AND CONDITIONS

- You must register your deals on Gatefy website.
- You have to provide information about the company and decision makers to register a deal, such as name, address and email.
- If you're purchasing through a Distributor, you must specify the Distributor.
- You cannot go beyond the deadline to close a deal, unless you have requested an extension. Average time to close a deal is three months.
- You will be informed through email if the deal registration was declined or approved. Average time for response is within 48 business hours.
- The criteria for deal registration approval include, but are not limited to, the registration date, the prospect location, and the partner sales volume.
- If your deal registration is approved, you can expect Gatefy's support.
- Your price list discount depends on your partnership level.
- If you have closed a deal, you have preference in the renewal.
- If you received a lead from us, you must contact him on three business days or we reserve the right to transfer the prospect to another partner.
- Gatefy reserves the right to approve, deny, remove, suspend or terminate any deal registration using its own criteria.